

COMMENT AND REVIEW

to the
REQUEST FOR PROPOSAL (RFP) #080119
Entitled

Wireless Voice and Data Services with Related Solutions, Equipment, and Accessories

The following advertisement was placed May 23, 2019 in Utah's *The Salt Lake Tribune, USA Today*, South Carolina's *The State*, on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal https://proportal.sourcewell-mn.gov, Biddingo, Merx, The New York State Contract Reporter www.nyscr.ny.gov, PublicPurchase.com, and May 24, 2019 in Oregon's *Daily Journal of Commerce*:

Sourcewell, a State of Minnesota local government agency and service cooperative, is requesting proposals for Wireless Voice and Data Services with Related Solutions, Equipment, and Accessories to result in a national contracting solution for use by its members. Sourcewell members include thousands of governmental, higher education, K-12 education, not-for-profit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than August 1, 2019, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Altura Communication Solutions	Nest Wireless Global
AT&T	NormelTech
Aviva Services Inc.	Office Automation Group
Bergy, LLC.	Pacific Apex Construction LLC
Cellco Partnership dba Verizon Wireless	Presidio Networked Solutions Group, LLC
ConvergeOne	Procellis Technology Inc.
DataRemote, Inc.	Raymond Chabot Grant Thornton Consulting Inc.
Dynalink Communications	RCN Communications, LLC
eRepublic, Inc.	Sonetics Corporation
Global Phone Company	Sprint Solutions, Inc.
Granite Telecommunications LLC	Surveillance Systems Integration Inc.
GTT Americas, LLC	Synergetics
Hudson Fiber Network an ExteNet	Synergy Telcom Inc.
Company	SYNNEX Corporation
INET Tech and Holding LLC	TELUS
Innovative Technology Systems Corp.	The Sen-Will Group
IoT4Net Inc.	TSI-VA, LLC
Jamestown Networks	Viasat, inc.
Magna5 LLC	Vocera Communications Inc
Manhattan Telecommunications Corporation	Wisdom Corp. dba Discount Telecom & Consulting
Masters & Kei	
	1

Sourcewell Page 2 of 3

Proposals were opened on August 1, 2019, on the Sourcewell Procurement Portal from the following:

AT&T Sprint Solutions, Inc.

Proposals were reviewed by the Proposal Evaluation Committee:

Chris Robinson, JD, CPSM, Sourcewell Procurement Manager Kim Austin, CPPB, Sourcewell Procurement Lead Analyst Carol Jackson, Sourcewell Procurement Analyst Michael Munoz, CPPB, Sourcewell Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee used the Sourcewell RFP evaluation criteria and determined that all proposal responses met Level-One and Level-Two Responsiveness. During the evaluation, the Proposal Evaluation Committee determined that several references in the AT&T Proposal, to an included line item description of products being offered, were unclear. Sourcewell issued a request for clarification to AT&T pursuant to RFP Section II., G., 2. AT&T provided the requested clarification, responding that the "ATT Attachment 3_ATT Price File" within AT&T's Proposal contained the referenced information. The Proposal Evaluation Committee thereafter evaluated both proposals received.

AT&T offers wireless voice and data services, equipment and accessories, turnkey wireless solutions and the FirstNet network platform. Their sales and service teams are available to serve Member needs in the US, further supported by the AT&T Premier web-based platform. AT&T provides a significant discount off qualifying wireless voice and data plans and qualified accessories, and 2-year BMG pricing on subsidized devices.

Sprint Solutions, Inc., has a broad and deep portfolio of wireless voice and data plans, devices, and accessories, available to Members across the US. Members will have access to sales and service through over 2,500 retail locations, in addition to several national retail chains and an eProcurement platform offering account management features. Sprint Solutions, Inc., offers a solid discount off eligible monthly recurring charge rates, and discounted rates for eligible Member employees.

Upon the above evaluation findings of the Proposal Evaluation Committee, the Sourcewell Chief Procurement Officer made the determination to award Sourcewell Contract #080119 to:

AT&T 080119-ATT Sprint Solutions, Inc. 080119-SPT

The preceding actions were taken and put into effect on December 16, 2019.

Sourcewell Page 3 of 3

Docusigned by:

Oracle Follow -
74344AB8E2344E7...

Chris Robinson, JD, CPSM, Sourcewell Procurement Manager

Docusigned by: Eim Austin 6830543C58384D1...

Kim Austin, CPPB, Sourcewell Procurement Lead Analyst

Carol Jackson
6EE63AEDED5F48E...

Carol Jackson, Sourcewell Procurement Analyst

(-le) (-2) -080204E40D3E445...

Michael Munoz, CPPB, Sourcewell Procurement Analyst

STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the findings of the Evaluation Committee and the accompanying support materials documenting the process followed for RFP #080119 for Wireless Voice and Data Services with Related Solutions, Equipment, and Accessories.

The committee accepted, deemed responsive, and evaluated proposals for award. Based on the committee's evaluation, and under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the action set forth above is approved.

I hereby certify:

- 1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
- 2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

Jeremy Schwartz, ASQ CSSBB Chief Procurement Officer